

Message Text

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70

ORIGIN XMB-04

INFO OCT-01 ARA-06 ISO-00 EB-07 COME-00 OPIC-03 AID-05

TRSE-00 OMB-01 INT-05 CIAE-00 INR-07 NSAE-00 EUR-12

EA-07 L-03 /061 R

DRAFTED BY EXIMBANK:RDCRAFTON

APPROVED BY EB/IFD/ODF:FATHOMAS

EXIMBANK:RAMCCULLOUGH

USDOC:TJASPER

ARA/ECA:TSHUGART

----- 040579

P 182131Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA PRIORITY

INFO AMCONSUL RIO DE JANEIRO PRIORITY

AMCONSUL SAO PAULO

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E.O. 11652: N/A

TAGS: EFIN

SUBJECT: GE BID FOR CSN HOT STRIP MILL

REF: A. BRASILIA 6957; B. BRASILIA 7057

1. WHILE EXIMBANK IS DISAPPOINTED AT FAILURE OF MORE U.S. FIRMS TO WIN SUBSTANTIAL BUSINESS FOR THE THIRD PHASE STEEL EXPANSION, BOTTOM LINE IS PRICE CONSIDERATION AND EXTENT OF BRAZILIAN PARTICIPATION.

2. IN RESPONSE TO GE COMPLAINT RE ALLEGED POLITICAL PRESSURE IN AWARDED HOT STRIP MILL TO JAPANESE, EXIMBANK TELEPHONED COLONEL PENA OF CSN. EXIMBANK WAS ASSURED THAT AWARD WAS MADE PROPERLY IN ACCORDANCE WITH AGREED LIMITED OFFICIAL USE

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UPON INTERNATIONAL BIDDING PROCEDURES AND THEREFORE THERE IS

NO JUSTIFICATION FOR THE GE COMPLAINT. GE HAS NOW APOLOGIZED FOR THEIR HASTE IN MAKING AN INACCURATE COMPLAINT.

3. UNDER THE CIRCUMSTANCES, EMBASSY IS REQUESTED NOT TO PURSUE SPECIFICALLY THE GE COMPLAINT FURTHER. HOWEVER WE ARE PLEASED THAT EMBASSY WILL FOLLOW UP WITH WILKIE BARBOSA ON OVERALL QUESTION OF PARTICIPATION OF US FIRMS IN BRAZIL'S STEEL EXPANSION PROGRAM.

4. EXIMBANK WOULD APPRECIATE EMBASSY FOLLOWING THIRD STAGE PROGRAM CLOSELY AND PERIODICALLY ADVISE EXIMBANK AND COMMERCE AS TO STATUS OF AWARDS. KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STEEL PLANTS, PROPOSALS (BID), ROLLING MILLS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: RDCRAFTON
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760317-0486
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760841/aaaabjnn.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Handling Restrictions: n/a
Reference: 76 BRASILIA 6957, 76 BRASILIA 7057
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 12 JUL 2004
Review Event:
Review Exemptions: n/a
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Review Markings:

Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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Status: NATIVE
Subject: GE BID FOR CSN HOT STRIP MILL
TAGS: EFIN, EINV, BR, US
To: BRASILIA
Type: TE
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